



MAHESHWARI SALES CORPORATION



**Zero CapEx Model
Latest Medical Devices
24*7 Training, Repair and Maintenance Support**

**World-class diagnostics at fractional costs for hospitals -
making the latest medical devices accessible to Bharat**



ABOUT US

“ A dependable partner in healthcare innovation, efficiency, and excellence. ”

Founded in 1990 by Mr. Ajit Mukteshwar Inamdar, Maheshwari Sales Corporation has spent over three decades transforming how hospitals access and utilize laboratory and diagnostics technology.

Our journey began with a mission to make world-class diagnostics accessible to everyone. Today, we are a trusted partner for hospitals and educational institutions, across the PCMC area.

Our Zero CapEx model allows hospitals to access cutting-edge equipment without heavy upfront investment.

With affiliations in 100 to 800 bed hospitals, specifically in government medical bodies, we don't just provide equipment- we empower hospitals to optimize resources, enhance staff skills and deliver world- class patient care.

BRANDS WE WORK WITH

We partner with top global brands, including -



WHY US?

“ Partnering with Maheshwari means more than machines ”



Equip with Confidence

Bring the latest global technology into your labs and classrooms, delivering highest standards of precision and reliability.



Experience Peace of Mind

Freedom from operational headaches. We handle installation, maintenance, training, and rapid support.



Inspire Excellence

Staff and students train on world-class equipment, building skills, confidence, and better outcomes.



Optimize Every Resource

Only pay for what you consume. Reduce capital burden, minimize waste, and maximize efficiency across your lab or institution.



Create Lasting Impact

Our solutions transform how hospitals and institutions operate, driving better care for all.



Clear Audit Trails

You get complete transparency and clarity in operations as there is clear audit trails and accountability.



OUR BUSINESS MODEL

“ Reimagining Lab Investment:
Zero CapEx Model ”

Visual / Flow Concept:

Step 1 – Access World-Class Equipment

We provide state-of-the-art diagnostic machines to hospitals and institutions without upfront capital investment.



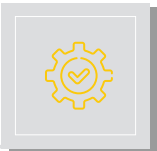
Step 2 – Equipment Delivered & Installed

Machines are delivered, installed, and calibrated, ready to use from day one. Optional LIS installation and UPS backup are provided if required.



Step 3 – Consumables-Driven Model

Hospitals purchase only the consumables and kits needed for daily operations. This converts capital expenditure into predictable operational costs.



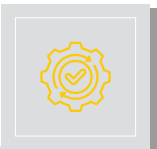
Step 4 – Full-Service Support

We provide comprehensive training, maintenance, repairs, and replacements, keeping your workflow smooth and uninterrupted.



Step 5 – Continuous Optimization

We continuously monitor machines to maintain peak performance, reduce downtime, and optimize resource use.



ADVANTAGES OF MAHESHWARI’S BUSINESS MODEL

	Zero CapEx		Single Contact Point
	Smart Spending		Minimum Paperwork

SCOPE FOR MAHESHWARI AND HOSPITAL

A Partnership Built on Clarity

Scope of Maheshwari:



Customised Equipment –
Supplying machines to meet each hospital's needs.



Installation & Setup –
Delivery, installation, and calibration of machinery with optional UPS backup.



Maintenance & Rapid Repairs –
Regular servicing, calibration, and troubleshooting to ensure machines run efficiently and are back in service within 24 hours.



Training & Induction –
Guiding hospital staff with hands-on training and induction programs.



LIS Integration –
Installing Laboratory Information Systems if required for streamlined operations.

SCOPE OF HOSPITALS:

Hospitals support a smooth partnership with Maheshwari Sales Corporation by:

	Communicating workload estimates – Sharing anticipated test volumes to help plan resources effectively.
	Sharing consumable requirements – Communicating periodic needs for chemicals and kits to ensure uninterrupted lab operations.
	Coordinating pricing – Collaborating on chemical pricing to achieve the most efficient and cost-effective solution.

SOLUTIONS

Maheshwari Sales Corporation provides comprehensive solutions for every laboratory need.

Common Laboratory Equipment

- Microscopes
- Laboratory Centrifuges
- Blood Collection Vacutainers & Pipettes
- Incubators & Hot Air Ovens
- Autoclaves, Refrigerators & Walk-in Refrigerators
- Glassware & Plasticware, Vortexes, Shakers & Rotators
- Blood Lancets, Prickers & Distilled Water Plants



Hematology Department Solutions

- Automated 5-Part, 6-Part Analyser with or without Slide stainer/digital scanners.
- Automated Immuno-Haematology Analyser
- Semi-Automated or Fully Automated Coagulation Analysers
- Automated HPLC System with or without testing for Thalassemia
- Semi-Automated or Fully Automated Urine/Urine Chemistry Analysers
- Semi-Automated or fully Automated Cytospins for Cytology
- Rapid Serology Reagents or Kits



Biochemistry Department Solutions

- Semi-Auto or Fully Automated Biochemistry Analyser
- Semi-Auto or Fully Automated Immunoassay Analyser including CLIA method
- Integrated System of Biochemistry and Immunoassay Analysers
- ABG Machines
- Colorimeters
- Photometers



Note: Maheshwari Sales Corporation supplies all the above types of equipment and consumables, customized as per hospital requirements.



Blood Banks & Storage Units

- Fully Automated Immunohistochemistry (IHC) Analysers
- Automated Incubators and centrifuges for blood grouping & Cross Matching
- Weighing Balances & Central Monitoring Systems
- Plasma Thawing Bath & Blood Collection Monitors
- Component Extractors & Apheresis Equipment with Consumables
- Refrigerated Centrifuges & Blood Bag Strippers
- Platelet Agitator, Incubator & Slide Storage Cabinets
- Sterile Connecting Device

Molecular Laboratory Solutions

- Automated BLOOD Culture System
- Fully Automated Microbial Identification and Antimicrobial Susceptibility Testing Machine
- Semi-Automated or Fully Automated ELISA Reader and Washer
- Automated PCR System along with Extraction System
- Anaerobic Jar System
- Digital Colony Counter and Loop Sterilizer
- Bio-Safety Cabinets, Laminar Airflows, and PCR Hoods



Histology Laboratory Solutions

- Grossing Station
- Semi-Auto / Automatic Microtomes
- Tissue Processors
- Paraffin Embedding Systems
- Slide Stainers & Cover Slippers
- Cryostat
- Fully Automated Immunohistochemistry Stainer
- Tissue Flootation Bath
- All types of Histology Chemicals



MAHESHWARI SALES CORPORATION

**Partner with
Maheshwari Sales Corporation for
Affordable World-Class Equipments.**

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